

Enabling telecom operators to monitor and optimize their networks smartly, ensure top-quality service quality, and deliver a superior customer experience with next-generation service assurance. Ushering in a new, assurance paradigm driven by Al-powered network intelligence, automation and cloud-native efficiency.





## COMPANY

30 years of telecom expertise

Publicly traded since 1997 (RDCM) Headquarters: Israel

North America Headquarters: Paramus, NJ

Offices and **Technology Centers in** Brazil, India, and Romania

## **SOLUTION**

Automated assurance solutions with Al/ML-driven insights to ensure a superior customer experience

Real-time subscriber analytics and advanced troubleshooting to ensure mobile (2G-5G) and fixed service quality

Cloud-native solution with no hardware dependencies for efficient scaling, high availability and automation.

Rapid product development and cloud-agnostic for multiple cloud deployments (public, private and hybrid)

## **INNOVATION AWARDS**

#### BEST NEW 5G CORE PRODUCT



#### **OTHER CATEGORIES**











## **SELECTED CUSTOMERS WORLDWIDE**

Telefonica

vivo

We selected RADCOM because of its functional strengths, especially in virtualization, scalability, performance and efficiency.

Susan A. Johnson, Senior Vice President AT&T Global Supply

Implementing RADCOM's solution enables us to increase the end-to-end customer experience we deliver to our Beeline customers and reduce operational costs.

Martin Skop, VimpelCom's Chief Technology Officer



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Rakuten aims to revolutionize the way a mobile network is operated by focusing on the customer... RADCOM's unique solution enables this on a highly dynamic, fully virtualized network.

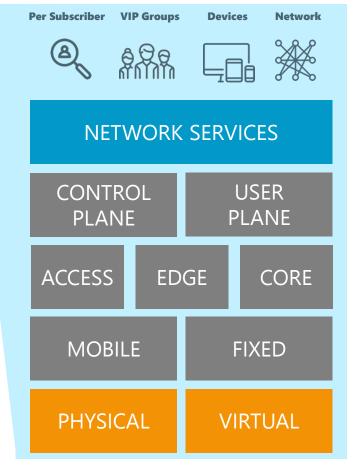
Tareq Amin, Chief Technology Officer, Rakuten Mobile

RADCOM will enable Globe to smoothly and reliably transition to virtualization, while assuring customer experience is transparent and guaranteeing quality of service.

James Lim, Globe Vice President for Network Technology Group



# THE LEADING AUTOMATED ASSURANCE SOLUTION FOR OPTIMIZED MOBILE AND FIXED SERVICES





#### **GAIN REAL-TIME SUBCRIBER ANALYTICS**

Understand the customer experience and E2E troubleshooting



#### **SMARTLY MONITOR YOUR NETWORK**

From lab to launch, slicing, edge, NWDAF and automation



#### ACHIEVE COMPLETE NETWORK VISIBILITY

Covers multiple services, cloud agnostic and E2E (RAN to Core)



#### PROACTIVELY OPTIMIZE YOUR NETWORK

Automatically detect network anomalies using AI/ML

- E2E correlation across multiple domains and technologies
- Full control plane and user plane view: individual subscriber, VIP groups, devices, regions, cells, network elements



## **OUR 5G EXPERTISE**

## **Applications & Use Cases**

- Real-time subscriber analytics
- Full network lifecycle assurance (lab to full launch)
- Advanced E2E troubleshooting
- Packet and protocol analysis
- Call and session tracing
- Customer experience
- VIP/enterprise monitoring
- OTT/DPI analysis
- **VoLTE** monitoring
- Roaming monitoring
- IoT service monitoring
- Service quality management



## **Cloud-Native Architecture**

- Cloud-agnostic (public, private, hybrid)
- Container-based
- Full CI-CD implementation
- Open API
- Orchestration integration (such as Kubernetes)

## **Automated Assurance**

- Al-driven insights
- AI/ML-based anomaly detection
- Built-in load balancing and brokering
- Closed-loop
- Correlates data from multiple sources
- Predictive analytics
- Proactive assurance and alarms
- Real-time streaming analytics





## The Director

of the United States Patent and Trademark Office has received an application for a patent for a new and useful invention. The title and discription of the invention are enclosed. The requirements of law have been complied with, and it has been determined that a patent on the invention shall be granted under the law.

Therefore, this United States

grants to the person(s) having title to this patent the right to exclude others from making, using, offering for sale, or selling the invention throughout the United States of America or importing the invention into the United States of America, and if the invention is a process, of the right to exclude others from using, offering for sale or selling throughout the United States of America, products made by that process, for the term set forth in 35 v.s.c. v.s.(a,b)(a) or v.s.(b,b) or v.s.(c)(b), subject to the payment of maintenance fees as provided by 35 v.s.c. v.s.(c)(b). See the Maintenance Fee Notice on the inside of the cover.

Director of the United States Patent and Trademark Office

# INNOVATIVE CLOUD-NATIVE SOLUTION OWNING MULTIPLE PATENTS FOR LARGE-SCALE CLOUD ASSURANCE



Efficiently load balances traffic across a distributed network Saves network and cloud resources



Automates cloud assurance deployments

Spins up all resources, dependencies and data flows



Handles limitless traffic for large scale networks Offers scalable, continuous monitoring 24/7/365



Smartly distributes traffic while maintaining session data Provides subscriber analytics for troubleshooting



Collects and analyzes network events and EDRs Enables E2E monitoring from multiple data sources



Delivers smart traffic sampling Saves OPEX while enabling E2E network monitoring

## **ENSURE A GOOD CUSTOMER EXPERIENCE**

## PROBE-BASED ASSURANCE CORRELATES CONTROL & USER PLANE FOR SUBSCRIBER ANALYTICS

What is the real-time user experience for premium video services?

How many subscribers are affected by this issue?

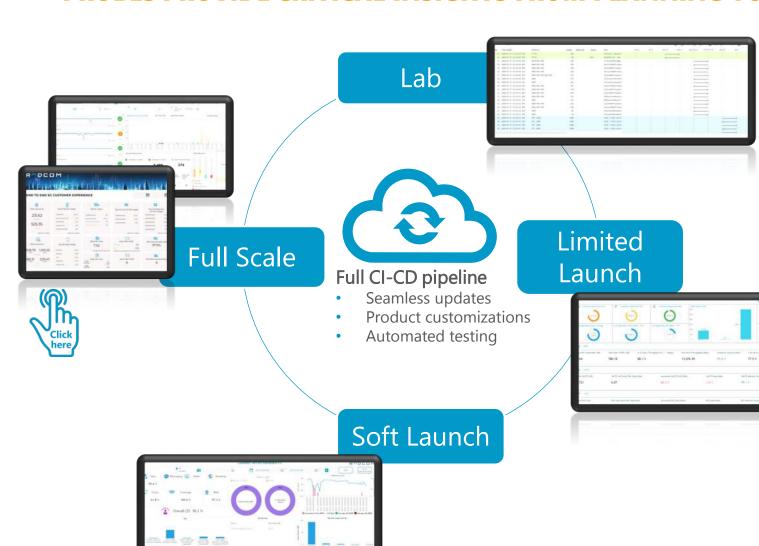
What network or RAN issue will resolve this issue?

Are there any problematic service issues?



## **ASSURE THE 5G NETWORK LIFECYCLE**

## PROBES PROVIDE CRITICAL INSIGHTS FROM PLANNING TO FULL-SCALE COMMERCIAL LAUNCH



#### Lab

 From advanced troubleshooting to multi-vendor E2E validation

#### **Limited Launch**

 E2E service monitoring and subscriber journey identifying network bottlenecks and degradations

#### Soft Launch

 Test all onboarding of new subscribers, executive dashboards with overall CEI per service and identify CEI impacting issues

#### **Full Scale**

Monitoring all traffic loads on the network and ensure enterprise subscribers and premium services



# SELECTED CASE STUDIES

## RAKUTEN | CLOUD-NATIVE 4G & 5G ASSURANCE

## ONE OF THE 1<sup>ST</sup> STANDALONE 5G ASSURANCE CONTRACTS

## **Rakuten** Mobile

- Rakuten is a global leader in e-commerce, fintech, digital content spanning over 70 businesses
- Offers a myriad of cloud-based services to
   >1b customers worldwide
- In October 2019 launched a fourth mobile network in Japan
  - World's first fully virtualized network
  - Automated, and customer centric
- In September 2020 launched 5G services



## **RADCOM selected for a multi-year contract**

- We have signed a multi-year contract in May 2019 to provide our assurance solution across Rakuten's entire 4G network
- E2E correlation of the service quality (from Altiostar's vRAN to network core)
- November 2020, we have signed an additional multi-year contract for their non-standalone and standalone 5G network
- Integrating RADCOM ACE into Rakuten Communications Platform (RCP)



## **AT&T | VIRTUALIZED 4G & 5G ASSURANCE**

## 1ST VIRTUALIZED PROBING CONTRACT FOR A LARGE-SCALE NATIONWIDE OPERATOR



- 150M mobile subscribers
- In 2015 AT&T embarked on a six-year project to virtualize 75% of their network
- Achieved this 75% goal in September 2020
- Chose RADCOM in 2016 to migrate network probe functions to the cloud

"Selected RADCOM because of its functional strengths, especially in virtualization, scalability, performance and efficiency."

Susan A. Johnson, Senior VP AT&T Global Supply

## RADCOM

- We have been working with AT&T since 2016 on the most aggressive NFV transformation plan
- Providing cutting-edge virtualized technology, scaled to match AT&T's network capacity
  - E2E correlation with legacy probes
  - Fully compatible with ECOMP, ONAP and ETSI VNF lifecycle management
  - Operate directives by Ansible playbooks or RESTful API:
  - Instantiate/Heal/Update/Upgrade/Modify and Terminate VNF
  - Shared multi-tenant system architecture
- Our product portfolio has evolved and gained a significant competitive advantage as their NFV platform has advanced
- Signed a new, multi-year contract that includes an initial purchase of our 5G solution



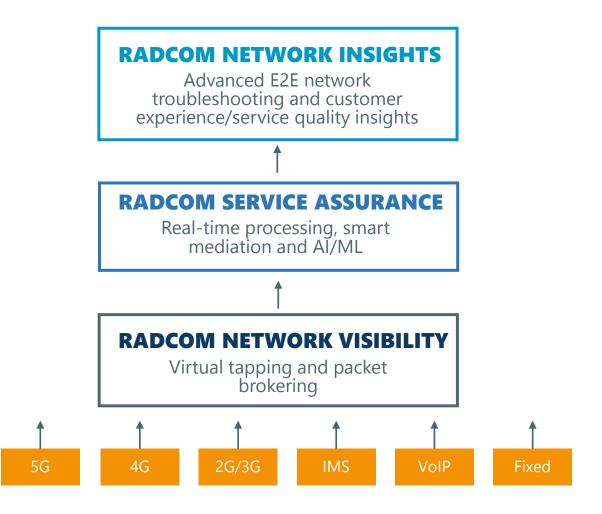
# RADCOM ACE SOLUTION OVERVIEW



## **RADCOM ACE: SOLUTION OVERVIEW**

## OFFERING NETWORK VISIBILITY, SERVICE ASSURANCE AND AI-BASED NETWORK INSIGHTS

- Real-time subscriber analytics and advanced troubleshooting to ensure service quality
- Cloud-native for efficient scaling, high availability and automation
- Rapid product development and cloud-agnostic for multicloud deployments (public, private and hybrid)
- Automated lifecycle management with leading orchestrators and Kubernetes
- Open solution with standard API access
- Utilizes AI/ML for encrypted traffic and automated insights
- Offers an enhanced NWDAF for a closed-loop approach to network operations





## **NETWORK TROUBLESHOOTING APPLICATIONS**

## **ADVANCED TROUBLESHOOTING AT THE PACKET & SESSION-LEVEL**

## **Session Analyzer**



Session-based, call tracing that provides an end-to-end correlated view of the call/network session for detailed network analysis

• 100% web-based, thin client

- Unified view across 4G and 5G
- Central enrichment
- Built for collaboration

## **Packet Analyzer**



Packet and protocol analysis used to view any packet flowing through the network for any selected subscriber or time

## **Network Analytics**



Monitor KPI trends smartly and drill down for network troubleshooting both to the packet or session level across multiple domains

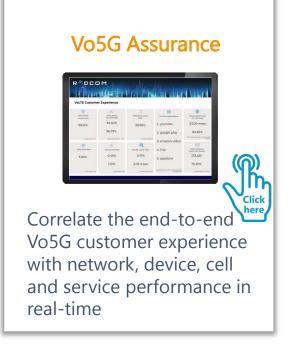
- Correlates both event and packet data
- Supports multi-tabs and windows
- Drill through from the KPI level to the session and packet level

## **CUSTOMER & SERVICE INSIGHTS**

## PROBE-BASED DATA IS CRITICAL FOR ROLLING OUT NEW SERVICES & TECHNOLOGIES









## **5G INSIGHTS**

- Full support for SA 5G
- SBA architecture, SBI deciphering and complex CUPS correlation
- Offers the ability to detect and report on dual connectivity NR capable devices

- Enables the operator to differentiate between the 5G and 4G connected traffic
- Includes a complete set of KPI dashboards and drill down to an end-to-end correlated call trace

## **CUSTOMER & SERVICE INSIGHTS**

## **MONITOR END-TO-END SERVICE QUALITY AND IMPROVE MEAN TIME TO RESOLUTION**

## **Enterprise Assurance**



Proactively analyze and resolve issues for high importance groups before subscribers become aware of service degradations

## **Roaming Assurance**



Monitor both inbound and outbound roamers to assure high quality roaming services

## **IoT Service Assurance**



Assure IoT service connectivity, optimize network performance, and gain automatic anomaly detection

## **VolTE/Vo5G Assurance**



Correlate the end-to-end VoLTE/Vo5G customer experience with network, device, cell and service performance in real-time

## **GROUPS OF SUBSCRIBERS OR SERVICES**

- Smartly ensure a VIP service, or a range of subscribers
- Receive alerts when the service drops below service quality thresholds
- Identify issues before they affect the VIP or enterprise customer

- Quickly and efficiently drill down to troubleshoot
- Understand the subscriber groups QoE (for individual sessions and for a specific time period)





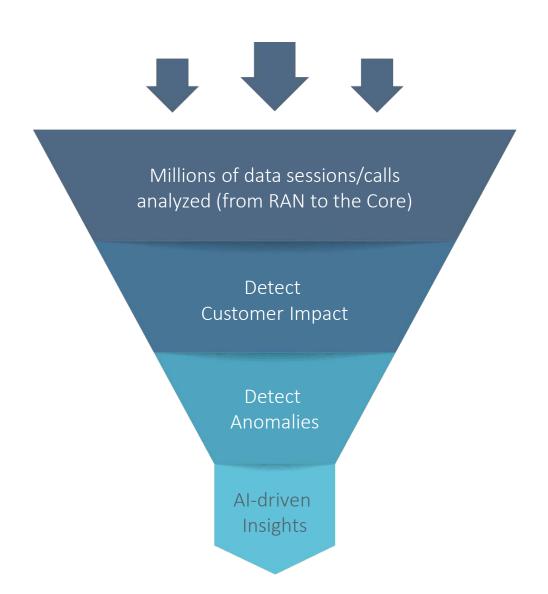
## WHY PROACTIVE ASSURANCE FOR 5G

## 70% of operator time is devoted to discovery and root cause of network issues

- Al technologies have become increasingly mature
- Fast, low-cost compute make it cost-effective to analyze massive amounts of data
- AI/ML can help engineers reduce MTTR and optimize network performance more efficiently
- Use cases:
  - Optimizing network performance with anomaly detection
  - Smartly planning network capacity using predictive analysis
  - Improving the customer experience by utilizing machine learning

"Automatically detecting network anomalies is top Al/ML use case to improve service quality"

(RADCOM 5G Assurance Survey, May 2021)



## **OUR BUSINESS VALUE**

## NEXT-GENERATION ASSURANCE PROVIDES SIGNIFICANT RETURN ON INVESTMENT

The right service assurance approach provides real-time subscriber analytics from the RAN to core

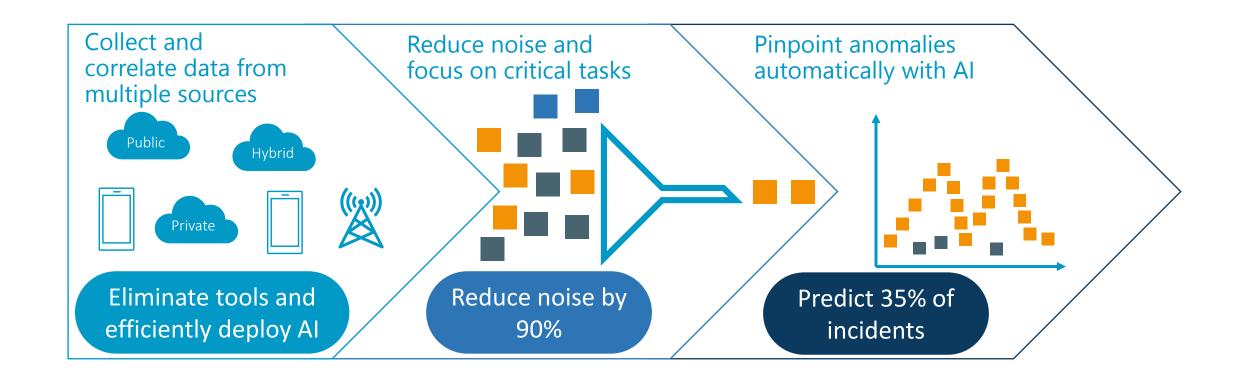
## Business value to operators:

- Offers a substantial reduction in the total cost of ownership vs. traditional assurance solutions
- Protect revenue streams by ensuring premium service quality
- Monitor SLAs for enterprise and IoT customers as well as regulatory bodies
- Validate roaming and interconnect billing
- Provides significant return on investment (ROI)
- Upsell through sales and marketing campaigns
- Enables advanced assurance features, such as:
  - Traffic sampling
  - Built-in artificial intelligence and machine learning for automated KPI-based anomaly detection
  - Visibility into encrypted traffic and more
- Gain significant benefits from day one and is future-proof for advanced standalone 5G requirements



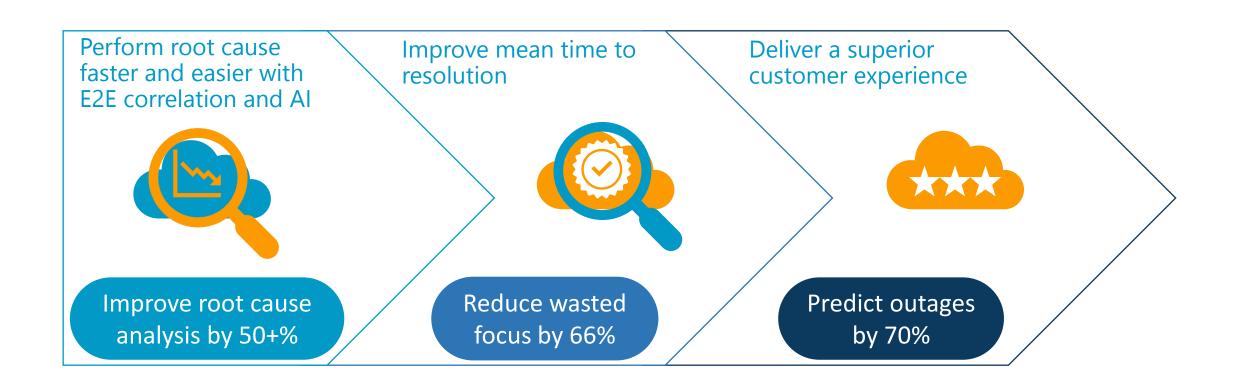
## PROACTIVE ASSURANCE FOR NETWORK OPERATIONS

CORRELATE DATA AND AUTOMATICALLY PINPOINT CRITICAL NETWORK ANOMALIES



## PREVENT ISSUES BEFORE THEY IMPACT CUSTOMERS

## DELIVER A SUPERIOR CUSTOMER EXPERIENCE AND OPTIMIZE SERVICE QUALITY



## WHY RADCOM ACE?



#### **GAIN REAL-TIME SUBCRIBER ANALYTICS**

Understand the customer experience and E2E troubleshooting



#### **SMARTLY MONITOR YOUR 5G NETWORK**

From lab to launch, slicing, edge, NWDAF and automation



#### **FULLY CONTAINERIZED ASSURANCE**

Automated lifecycle, efficient scaling, and high availability



## BENEFIT FROM CI/CD DEVELOPMENT PROCESSES

Rapid deployments of change requests and customizations



#### **ACHIEVE COMPLETE NETWORK VISIBILITY**

Covers multiple services, cloud agnostic and E2E (RAN to Core)



#### PROACTIVELY OPTIMIZE YOUR NETWORK

Automatically detect network anomalies using AI/ML





# **THANK YOU**

**Assure.** Launch. Automate.

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