

RADCOM

Investor Factsheet

Our mission: Empowering the operator's journey to autonomous networks.

We are leveraging the 5G cloud transformation to make mobile networks more autonomous, dynamic, and efficient. Our leading 5G automated assurance technology monitors, analyzes and delivers real-time network analytics to ensure reliable network performance and great customer experiences.

Founded

1991

Publicly traded since

1997

Tel Aviv, Israel

HQ

Offices

**USA, Brazil, Asia,
Europe, India**

RADCOM (Nasdaq: RDCM) is the leading expert in network intelligence solutions for telecom operators transitioning to 5G. **RADCOM** utilizes cutting edge cloud-technology as well as advanced Artificial Intelligence (AI) and Machine Learning (ML) to provide operators an understanding of the customer experience and enables them to troubleshoot the network performance quickly. As the operators' eyes into the network, **RADCOM** ensures network efficiency, customer satisfaction and that high service quality is maintained 24/7/365.

Income Statement Highlights

| In thousands of USD | FY 2018 | FY 2019 | FY 2020 | FY 2021 |
|---|----------|------------|------------|------------|
| Revenues | \$34,050 | \$33,010 | \$37,562 | \$40,282 |
| Gross margin (GAAP) | 74% | 70% | 71% | 72% |
| Net profit/loss (non-GAAP) | \$ (294) | \$ (4,604) | \$ (1,823) | \$ (1,905) |
| Cash equivalents and short-term bank deposits | \$61,988 | \$69,281 | \$68,961 | \$70,569 |
| Equity | \$78,480 | \$73,870 | \$72,019 | \$70,154 |

Select Financial Data

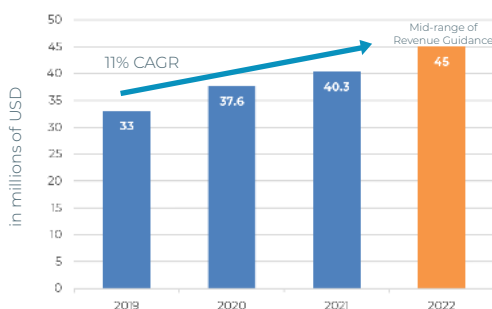
| | |
|------------------|----------------|
| NASDAQ Symbol | RDCM |
| 52-Week Range | \$9.00-\$12.75 |
| Shares O/S | 14.2M |
| Market Cap | \$180.5M |
| Inside Ownership | 22.5% |

*As of December 31, 2021

Financial Highlights

Annual Revenue

FY 21 revenues was a new all-time full-year record

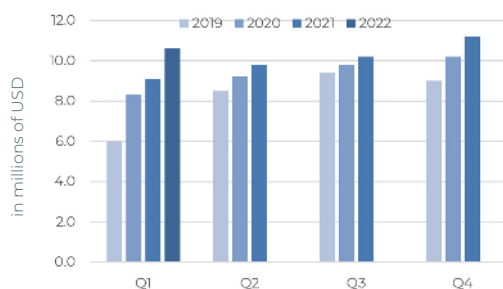


Strong Balance Sheet

\$70.9M in cash
Zero debt as of 3/31/22
No capitalized costs

Quarterly Revenue

Q1-22 was the 11th consecutive quarter of year-over-year revenue growth



2022 Revenue Guidance*

\$43-\$47 million

*Increased in May 2022



Investment Highlights

- Our \$2.7b Market Opportunity for Automated Assurance for 5G
- Our business model that provides strong multi-year contracts offers operators significant ROI and long-term value
- Our unique offering and 1st to market expertise in cloud and 5G. Recently DISH selected RADCOM to monitor America's first 5G smart network™
- Our market endorsement by leading operators such as AT&T, DISH and Rakuten

“Rakuten aims to revolutionize the way a mobile network is operated... RADCOM's unique solution enables this on a highly dynamic, fully virtualized network.”

Tareq Amin, Chief Technology Officer, Rakuten Mobile



“RADCOM's advanced cloud technology will ensure our customers have access to reliable network performance and a great user experience.”

Jeff McSchooler, Executive Vice President of Wireless Network Operations, DISH Wireless.



“We selected RADCOM because of its functional strengths, especially in virtualization, scalability, performance and efficiency.”

Susan A. Johnson, Senior Vice President AT&T Global Supply



Awards and Industry Recognition



Management Team



Heli Bennun
Executive Chairman



Eyal Harari
CEO



Hadar Rahav
CFO



Rami Amit
CTO & Head of Product



Hilik Itman
COO

Analyst Coverage

Institution: Needham & Company
Analyst: Arjun Bhatia

Institution: William Blair
Analyst: Alex Henderson

