

Investor Factsheet





Main focus

Tier-1 CSPs transitioning to 5G



Publicly traded since

1997

Market segment

\$2.4b market size for

automated assurance



Tel Aviv, Israel

HQ



Our smart tech

Cloud-native with Al-driven analytics and automation

Mid-range of

Revenue Guidance

2023F



Offices

USA, Brazil, Asia, Europe, India



Annual growth

FY 22 revenues of \$46.1M, a company record



Customers

Communication Service Providers (CSPs)



Annual gross margin

73% (Non-GAAP) Providers (CSPs)

RADCOM (Nasdaq: RDCM) is the leading expert in automated service assurance solutions for telecom operators running 5G networks. With innovative solutions utilizing cuttingedge Artificial Intelligence (AI) and Machine Learning (ML) and extensive telco-domain knowledge, **RADCOM** enables telecom operators to deliver excellent customer experiences, drive network automation, and save costs through proactive optimizations.

Management Team



Executive Chairman

Heli Bennun



Rami Amit CTO and Head of Product



Eyal Harari **Hadar Rahav**



Hilik Itman

Analyst Coverage

Institution: Needham & Company Analyst: Alex Henderson

Institution: William Blair Analyst: Arjun Bhatia Faith Brunner

Income Statement Highlights

Financial Highlights

FY 22 revenues were a new all-time full-

2020

2021

2022

Annual Revenue

year record

60

50

20

10

2019

in millions of USD

In thousands of USD	FY 2019	FY 2020	FY 2021	FY 2022
Revenues	\$33,010	\$37,562	\$40,282	\$46,051
Gross margin (GAAP)	70%	71%	72%	72%
Net profit/loss (non-GAAP)	\$ (4,604)	\$ (1,823)	\$ (1,904)	\$ 3,073
Cash equivalents and bank deposits	\$69,281	\$68,961	\$70,569	\$77,659
Equity	\$73,870	\$72,019	\$70,154	\$72,783

Select Financial Data

NASDAQ Symbol	RDCM		
52-Week Range	\$9.38-\$14.28		
Shares O/S	14.7M		
Market Cap	\$161.2M		
Inside Ownership	22.2%		

*As of December 31, 2022

"Rakuten aims to revolutionize the way a mobile network is operated... RADCOM's unique solution enables this on a highly dynamic, fully virtualized network"

Tareg Amin, Chief Technology Officer, Rakuten

Rakuten Mobile

"RADCOM's advanced cloud technology will ensure our customers have access to reliable network performance and a great user experience.'

Jeff McSchooler, Executive Vice President of Wireless Network Operations, DISH Wireless

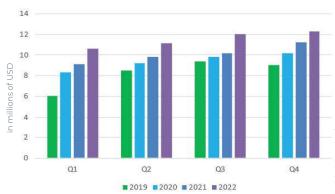
"We selected RADCOM because of its functional strengths, especially in virtualization, scalability, performance and efficiency."

Susan A. Johnson, Senior Vice President AT&T Global Supply



Quarterly Revenue

Q4-22 was the 14th consecutive quarter of year-over-year revenue growth



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