RADCOM (Nasdaq: RDCM) is the leading expert in automated service assurance solutions for telecom operators running 5G networks. With innovative solutions utilizing cutting-edge Artificial Intelligence (AI) and Machine Learning (ML) and extensive telco-domain knowledge, RADCOM enables telecom operators to deliver excellent customer experiences, drive network automation, and save costs through proactive optimizations.

### Market Segment
- **Tier-1 CSPs transitioning to 5G**
- **$2.4b market size for automated assurance**

### Main Focus
- **Cloud-native with AI-driven analytics and automation**

### Offices
- USA, Brazil, Asia, Europe, India

### Customers
- Communication Service Providers (CSPs)

### Annual Growth
- FY 22 revenues of $46.1M, a company record

### Annual Gross Margin
- 73% (Non-GAAP)

### Founded Publicly traded since
- 1991
- Tel Aviv, Israel
- 1997

### Recent Financial Highlights

#### Income Statement Highlights

<table>
<thead>
<tr>
<th>In thousands of USD</th>
<th>FY 2019</th>
<th>FY 2020</th>
<th>FY 2021</th>
<th>FY 2022</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenues</td>
<td>$33,010</td>
<td>$37,582</td>
<td>$40,282</td>
<td>$46,051</td>
</tr>
<tr>
<td>Gross margin (GAAP)</td>
<td>70%</td>
<td>71%</td>
<td>72%</td>
<td>72%</td>
</tr>
<tr>
<td>Net profit/loss (non-GAAP)</td>
<td>$(4,604)</td>
<td>$(1,823)</td>
<td>$(1,904)</td>
<td>$3,073</td>
</tr>
<tr>
<td>Cash equivalents and bank deposits</td>
<td>$69,281</td>
<td>$68,961</td>
<td>$70,569</td>
<td>$77,659</td>
</tr>
<tr>
<td>Equity</td>
<td>$73,870</td>
<td>$72,019</td>
<td>$70,154</td>
<td>$72,783</td>
</tr>
</tbody>
</table>

#### Select Financial Data

- **NASDAQ Symbol**: RDCM
- **52-Week Range**: $9.38-$14.28
- **Shares O/S**: 14.7M
- **Market Cap**: $161.2M
- **Inside Ownership**: 22.2%

### Analyst Coverage

- **Institution**: Needham & Company
  - **Analyst**: Faith Brunner

- **Institution**: William Blair
  - **Analyst**: Ayunj Bhatia

- **Institution**: Faith Brunner
  - **Analyst**: Arjun Bhatia

### Management Team

- **Heli Bennun**: Executive Chairman
- **Eyal Harari**: CEO
- **Hadar Rahav**: CFO
- **Rami Amit**: CTO and Head of Product
- **Hilik Itman**: COO

### Financial Highlights

- **Annual Revenue**: FY 22 revenues were a new all-time full-year record
- **Quarterly Revenue**: Q4-22 was the 14th consecutive quarter of year-over-year revenue growth

### Investor Factsheet

- Rakuten aims to revolutionize the way a mobile network is operated... RADCOM’s unique solution enables this on a highly dynamic, fully virtualized network
  - Tareq Amin, Chief Technology Officer, Rakuten Mobile

- “RADCOM’s advanced cloud technology will ensure our customers have access to reliable network performance and a great user experience.”
  - Jeff McSchooler, Executive Vice President of Wireless Network Operations, DISH Wireless

- “We selected RADCOM because of its functional strengths, especially in virtualization, scalability, performance and efficiency.”
  - Susan A. Johnson, Senior Vice President AT&T Global Supply Chain