#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington D.C. 20549

FORM 6-K

**Report of Foreign Private Issuer** 

# Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934

For the month of February 2025

Commission File Number: 0-29452

RADCOM LTD.

(Translation of registrant's name into English)

## 24 Raoul Wallenberg Street, Tel Aviv 69719, Israel

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F:

Form 20-F ⊠ Form:40-F □

THE GAAP FINANCIAL STATEMENTS INCLUDED IN EXHIBIT 99.1 TO THIS FORM 6-K OF THE REGISTRANT ARE HEREBY INCORPORATED BY REFERENCE INTO THE REGISTRANT'S REGISTRATION STATEMENTS ON FORM S-8 (REGISTRATION STATEMENT NOS. <u>333-190207, 333-195465, 333-203087, 333-211628, 333-215591, 333-260997, 333-270983</u> AND <u>333-276692</u>), AND SHALL BE A PART THEREOF FROM THE DATE ON WHICH THIS REPORT IS FILED, TO THE EXTENT NOT SUPERSEDED BY DOCUMENTS OR REPORTS SUBSEQUENTLY FILED OR FURNISHED.

## CONTENTS

This report on Form 6-K of the registrant consists of the contents above and the following document, which is attached hereto and incorporated by reference herein:

Exhibit 99.1 Press release, dated February 12, 2025, reporting the Registrant's Fourth Quarter and Full Year of 2024 Results

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## RADCOM LTD.

Date: February 12, 2025

By: /s/ Hadar Rahav Name: Hadar Rahav Title: Chief Financial Officer





## FOR IMMEDIATE RELEASE

## RADCOM Reports Record-Breaking Year with Highest-Ever Revenues and Accelerated Profit Growth

Poised to Achieve its Sixth Consecutive Year of Revenue Growth

#### Key 2024 Highlights

- Record revenue of \$61M, with over 18.2% year over year increase and a 5th consecutive year of revenue growth
- Accelerated earnings of \$0.43 per diluted share (GAAP) and \$0.83 per diluted share (Non-GAAP)
- \$12.5M positive cash flow, closing the year with a record-high \$94.7M in cash and short-term bank deposits
- Secured a new customer: Norlys (Telia Denmark)
- Strong visibility into 2025, targeting double-digit revenue growth of 12% to 15% year over year

TEL AVIV, Israel – February 12, 2025 – RADCOM Ltd. (Nasdaq: RDCM) announced today strong financial results and accelerated profitability for the fourth quarter and full year ended December 31, 2024.

#### **Management Comments:**

"2024 was a record-breaking year for RADCOM, driven by exceptional team execution and remarkable achievements. We exceeded the midpoint of our full-year revenue guidance, marking our fifth consecutive year of growth while significantly enhancing profitability. **Earnings per share surged by over 75%** on a GAAP basis, and we achieved the **highest cash and short-term deposits balances in the company's history**—\$94.7 million—all while remaining completely debt-free," said Benny Eppstein, Chief Executive Officer of RADCOM.

Our record-breaking performance highlights the power of our cloud and Gen AI-based assurance solution that telecom operators need to improve efficiency and deliver exceptional customer experiences. We remain laser-focused on innovation, AI, and automation, continuously investing in research and development (R&D) to reinforce our leadership in 5G assurance, expand our solution portfolio, and support operators as they transition to next-generation networks.

As announced a month ago, following a thorough selection process, we have secured a multi-year contract with Norlys, the owner of Telia Denmark. This win underscores RADCOM's leadership in AI-driven assurance solutions and highlights the success of our strategic investment in European sales and marketing. We have further solidified our reputation as a trusted industry leader by replacing the incumbent assurance vendor.

Looking ahead to 2025, I am excited to lead RADCOM and believe that the best is yet to come. We are establishing strategic partnerships with service management system vendors and other industry leaders in advanced network technologies to enhance our solutions and expand market opportunities. With strong visibility, RADCOM is well positioned to achieve its sixth consecutive year of revenue growth."

Mr Eppstein concluded, "We anticipate full-year 2025 revenue growth of 12% to 15%, with a midpoint of \$69.2 million—representing a 13.5% increase compared to 2024."

#### Full Year 2024 Financial Highlights:

- Total revenues for the full year were \$61 million, a new company record, compared to \$51.6 million for 2023.
- GAAP net income for the full year was \$7 million, or \$0.43 per diluted share, compared to a GAAP net income of \$3.7 million, or \$0.24 per diluted share, for 2023.
- Non-GAAP net income for the full year amounted to \$13.5 million, or \$0.83 per diluted share, compared to a non-GAAP net income of \$10.2 million, or \$0.67 per diluted share for the full year 2023.

#### Fourth Quarter 2024 Financial Highlights:

- Total revenues for the fourth quarter were \$16.3 million, compared to \$14.0 million in the fourth quarter of 2023, 16.1% year-over-year growth.
- GAAP net income for the fourth quarter was \$2.2 million, or \$0.14 per diluted share, compared to a GAAP net income of \$2.6 million, or \$0.17 per diluted share, for the fourth quarter of 2023. The decrease was mainly attributed to lower interest income due to decreased interest rates.
- Non-GAAP net income for the period was \$3.8 million, or \$0.23 per diluted share, compared to a non-GAAP net income of \$3.8 million, or \$0.25 per diluted share, for the fourth quarter of 2023.
- As of December 31, 2024, the company had cash and cash equivalents, short-term bank deposits of \$94.7 million, and no debt, ending the year with its highest cash levels.

#### **Earnings Conference Call**

As mentioned in our last press release, our conference call originally scheduled for February 12, 2025, has been rescheduled to <u>Thursday, February 20, at</u> 8:00 AM Eastern Time (3:00 PM Israel Standard Time). RADCOM management will discuss the results and address participants' questions.

A live webcast of the presentation will be available at https://Veidan.activetrail.biz/radcomq4-2024. The webcast will be archived for 90 days following the live presentation.

To join the interactive call, please call one of the following numbers approximately five minutes before the call is scheduled to begin:

From the US (toll-free): +1-866-652-8972

From other locations: +972-3-9180644

A conference call replay will be available the same day on the Company's investor relations website, www.radcom.com/investor-relations.

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For all investor inquiries, please contact:

Investor Relations: Miri Segal MS-IR LLC msegal@ms-ir.com

#### **Company Contact:**

Hadar Rahav CFO +972-77-7745062 hadar.rahav@radcom.com

## About RADCOM

RADCOM (Nasdaq: RDCM) is the leading expert in 5G-ready cloud-native, network intelligence solutions for telecom operators transitioning to 5G. RADCOM Network Intelligence consists of RADCOM Network Visibility, RADCOM Service Assurance, and RADCOM Network Insights. The RADCOM Network Intelligence suite offers intelligent, container-based, on-demand solutions to deliver network analysis from the RAN to the core for 5G assurance. Utilizing automated and dynamic solutions with smart minimal data collection and on-demand troubleshooting, and cutting-edge techniques based on machine learning, these solutions work in harmony to provide operators with an understanding of the entire customer experience and allow them to troubleshoot network performance from a high to granular level while reducing storage costs and cloud resource utilization. For more information on how to RADCOMize your network today, please visit www.radcom.com, the content of which does not form a part of this press release.

#### **Non-GAAP Information**

Certain non-GAAP financial measures are included in this press release. These non-GAAP financial measures are provided to enhance the reader's overall understanding of the Company's financial performance. By excluding non-cash stock-based compensation that has been expensed in accordance with ASC Topic 718, financial (income) expenses, acquisition-related expenses, and amortization of intangible assets related to acquisitions, the Company's non-GAAP results provide information to both management and investors that is useful in assessing the Company's core operating performance and in evaluating and comparing the Company's results of operations on a consistent basis from period to period. These non-GAAP financial measures are also used by management to evaluate financial results and to plan and forecast future periods. The presentation of this additional information is not meant to be considered a substitute for the corresponding financial measures prepared in accordance with GAAP.

#### **Risks Regarding Forward-Looking Statements**

Certain statements made herein that use words such as "estimate," "project," "intend," "expect," "believe," "may," "might," " potential," "anticipate," "plan" or similar expressions are intended to identify forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and other securities laws. For example, when the Company discusses its full-year 2025 revenue guidance and growth, its cloud and Gen AI-based solutions and their suitability for network operators needs, its investment in R&D generally and in order to enhance its leadership in 5G assurance, its leadership in AI-driven assurance solutions, its belief that 'the best is yet to come' and its expectation that its strategic partnerships with service management systems vendors and other industry leaders will enhance its solutions and expand market opportunities, it is using forward-looking statements of the Company to be materially different from those that may be expressed or implied by such statements, including, among others, changes in general economic and business conditions and specifically, decline in demand for the Company's products, inability to timely develop and introduce new technologies, products, and applications, loss of market share and pressure on prices resulting from competition and the effects of the war in Irseal. For additional information regarding these and other risks and uncertainties associated with the Company's business, reference is made to the Company's reports filed from time to time with the U.S. Securities and Exchange Commission. The Company does not undertake to revise or update any forward-looking statements for any reason.

# RADCOM LTD. Consolidated Statements of Operations Unaudited

(thousands of U.S. dollars, except share and per share data)

	Three months ended December 31,			Twelve months ended December 31,				
		2024		2023		2024		2023
Revenues	\$	16,264	\$	14,010	\$	61,009	\$	51,600
Cost of revenues		4,137		3,435		15,746		13,773
Gross profit		12,127		10,575	_	45,263		37,827
Research and development, gross		4,749		4,327		18,659		19,575
Less - royalty-bearing participation		113		190		684		736
Research and development, net		4,636	_	4,137	_	17,975		18,839
Sales and marketing		4,632		3,720		17,794		14,592
General and administrative		1,549		1,297		6,407		5,058
Total operating expenses		10,817		9,154		42,176		38,489
Operating income (loss)	_	1,310		1,421	_	3,087		(662)
Financial income, net		1,080		1,248		4,115		4,557
Income before taxes on income		2,390		2,669		7,202		3,895
Taxes on income		142		77		234	_	182
Net income	\$	2,248	\$	2,592	\$	6,968	\$	3,713
Basic net income per ordinary share	\$	0.14	\$	0.17	\$	0.44	\$	0.25
Diluted net income per ordinary share	\$	0.14	\$	0.17	\$	0.43	\$	0.24
Weighted average number of ordinary shares used in computing basic net income per ordinary share		15,878,186		15,291,917		15,666,457		15,098,642
Weighted average number of ordinary shares used in computing diluted net income per ordinary share		16,612,554		15,446,177		16,155,150		15,297,947

#### RADCOM LTD. Reconciliation of GAAP to Non-GAAP Financial Information Unaudited

(thousands of U.S. dollars, except share and per share data)

		Three months ended December 31,				Twelve months ended December 31,			
		2024		2023		2024		2023	
GAAP gross profit	\$	12,127	\$	10,575	\$	45,263	\$	37,827	
Stock-based compensation		91		71		381		441	
Amortization of intangible assets		57		57		225		151	
Non-GAAP gross profit	\$	12,275	\$	10,703	\$	45,869	\$	38,419	
GAAP research and development, net	S	4,636	\$	4,137	\$	17,975	\$	18,839	
Stock-based compensation		497	Ť	424	+	2,047	+	2,690	
Non-GAAP research and development, net	\$	4,139	\$	3,713	\$	15,928	\$	16,149	
GAAP sales and marketing	\$	4,632	\$	3,720	\$	17,794	\$	14,592	
Stock-based compensation	Ŷ	506	Ψ	370	Ψ	2,023	Ψ	1,820	
Amortization of intangible assets		29		29		116		77	
Non-GAAP sales and marketing	\$	4,097	\$	3,321	\$	15,655	\$	12,695	
GAAP general and administrative	\$	1,549	\$	1,297	\$	6,407	\$	5,058	
Stock-based compensation		380		319		1,645		1,168	
Acquisition related expenses		-		-		-		56	
Non-GAAP general and administrative	\$	1,169	\$	978	\$	4,762	\$	3,834	
GAAP total operating expenses	\$	10,817	\$	9,154	\$	42,176	\$	38,489	
Stock-based compensation		1,383		1,113		5,715		5,678	
Amortization of intangible assets		29		29		116		77	
Acquisition related expenses		-		-		-		56	
Non-GAAP total operating expenses	\$	9,405	\$	8,012	\$	36,345	\$	32,678	
GAAP operating income (loss)	\$	1,310	\$	1,421	\$	3,087	\$	(662)	
Stock-based compensation		1,474		1,184		6,096		6,119	
Amortization of intangible assets		86		86		341		228	
Acquisition related expenses		-		-		-		56	
Non-GAAP operating income	\$	2,870	\$	2,691	\$	9,524	\$	5,741	

#### RADCOM LTD. Reconciliation of GAAP to Non-GAAP Financial Information Unaudited

(thousands of U.S. dollars, except share and per share data)

	Three months ended December 31,				Twelve months ended December 31,			
		2024		2023		2024		2023
GAAP income before taxes on income	\$	2,390	\$	2,669	\$	7,202	\$	3,895
Stock-based compensation		1,474		1,184		6,096		6,119
Amortization of intangible assets		86		86		341		228
Acquisition related expenses		-		-		-		56
Financial (income) expenses		(28)		(15)		84		60
Non-GAAP income before taxes on income	\$	3,922	\$	3,924	\$	13,723	\$	10,358
GAAP net income	\$	2,248	\$	2,592	\$	6,968	\$	3,713
Stock-based compensation		1,474		1,184		6,096		6,119
Amortization of intangible assets		86		86		341		228
Acquisition related expenses		-		-		-		56
Financial (income) expenses		(28)		(15)		84		60
Non-GAAP net income	\$	3,780	\$	3,847	\$	13,489	\$	10,176
GAAP net income per diluted share	\$	0.14	\$	0.17	\$	0.43	\$	0.24
Stock-based compensation		0.09		0.08		0.38		0.43
Amortization of intangible assets		(*)		(*)		0.02		(*
Acquisition related expenses		(*)		(*)		(*)		(*
Financial (income) expenses		(*)		(*)		(*)		(*
Non-GAAP net income per diluted share	\$	0.23	\$	0.25	\$	0.83	\$	0.67
Weighted average number of shares used to compute diluted net income per								
share		16,612,554	_	15,446,177	_	16,155,150	_	15,297,947
(*) Less than \$ 0.01					_			

## RADCOM LTD. Consolidated Balance Sheets (thousands of U.S. dollars) (Unaudited)

	As of December 31, 2024	De	As of December 31, 2023	
Current Assets				
Cash and cash equivalents	\$ 19,243		10,892	
Short-term bank deposits	75,429		71,273	
Trade receivables, net	19,038		13,412	
Inventories	1,667		246	
Other accounts receivable and prepaid expenses	1,819		1,592	
Total Current Assets	117,196		97,415	
Non-Current Assets				
Severance pay fund	2,985		3,142	
Other long-term receivables	3,484		1,573	
	5,484 879		/	
Property and equipment, net			798	
Operating lease right-of-use assets	3,421		1,651	
Goodwill and intangible assets, net	2,609		2,950	
Total Non-Current Assets	13,378		10,114	
Total Assets	<u>\$</u> 130,574	\$	107,529	
Link: 124 og and Shanshaldans? Egniter				
Liabilities and Shareholders' Equity				
Current Liabilities				
Trade payables	\$ 2,457	\$	2,640	
Deferred revenues and advances from customers	6,848		1,469	
Employee and payroll accruals	7,175		5,400	
Operating lease liabilities	966		1,062	
Other liabilities and accrued expenses	10,463		9,540	
Total Current Liabilities	27,909		20,111	
Non-Current Liabilities	2.000		2 720	
Accrued severance pay	3,868		3,728	
Operating lease liabilities	2,438		561	
Other liabilities and accrued expenses	683		638	
Total Non-Current Liabilities	6,989		4,927	
Total Liabilities	\$ 34,898	\$	25,038	
Shareholders' Equity				
Share capital	\$ 769		736	
Additional paid-in capital	160,761		154,697	
Accumulated other comprehensive loss	(2,910	)	(3,030)	
Accumulated deficit	(62,944	)	(69,912)	
Total Shareholders' Equity	95,676		82,491	
Total Liabilities and Shareholders' Equity				
i otar Elabinities and Sharenoluers Equity	\$ 130,574	\$	107,529	